



## Portfolio Features

### Portfolio Objective:

The expected return for a Conservative portfolio is CPI +1% p.a over a rolling 3-year period. In setting the above performance objective, there is a likelihood of the portfolio having a negative return in 1 year in 18.

### Top 5 holdings: Wgt (%)

Category	Wgt (%)
<b>Diversified Fixed Interest:</b>	<b>61.0</b>
Franklin Aus Abs. Bond	12.2
Vanguard Aus. Govt. Bond	5.9
NABPE Hybrid	5.4
MQGPE Hybrid	3.3
AMP FRN Bond 2028	2.8

### International: 7.0

Alliance Bernstein Global	2.7
T.Rowe Global (Hedged)	1.6
WCM Global Growth	1.2
Artisan Global Discovery	0.7
Baillie Gifford Glb Growth	0.5

### Australian Share: 5.0

Goodman Group	1.3
Dexus	0.5
Stockland	0.4
GPT Group	0.4
Ingenia Communities	0.3

### Property: 4.0

Commonwealth Bank	0.3
Macquarie Group	0.2
Incitec Pivot	0.2
Telstra	0.2
QBE Group	0.2

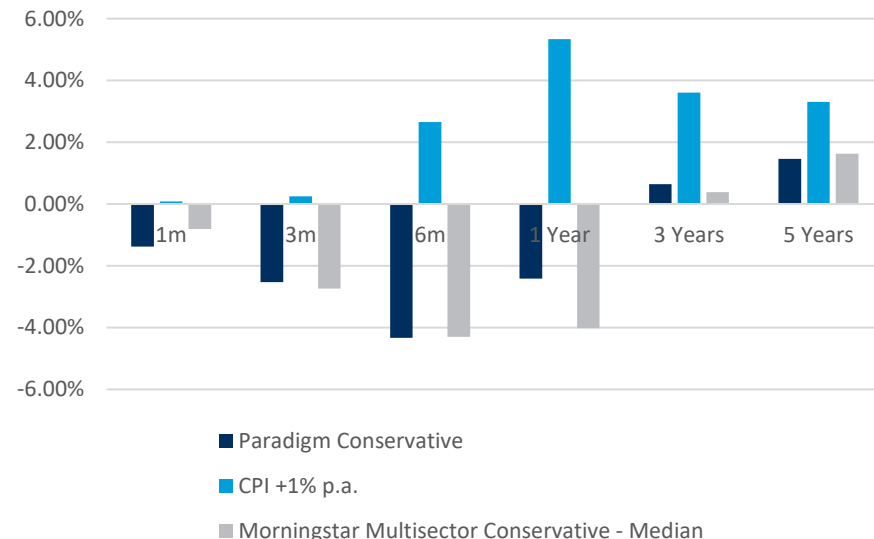
### Alternative Assets: 3.0

Ruffer Total Return Int.	0.9
UBS Clarion Infrastructure	0.8
BetaShares Gold - Hedged	0.5
Acorn Capital	0.3

### Strategic Weight:

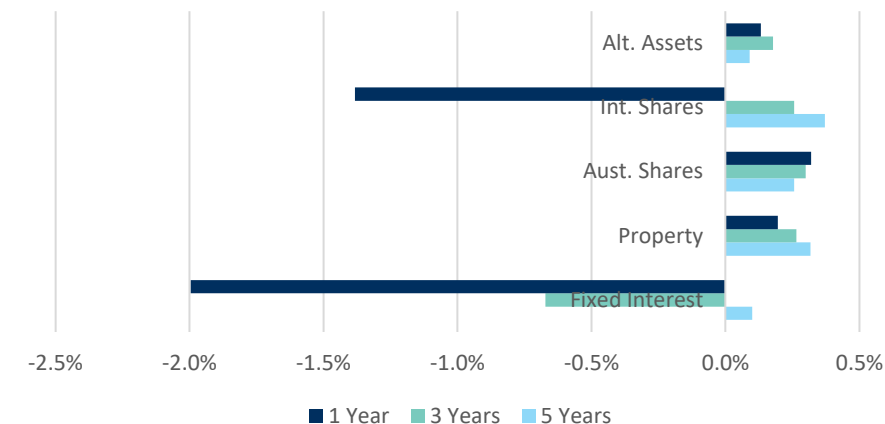
Growth	20
Defensive	80

## Portfolio Performance

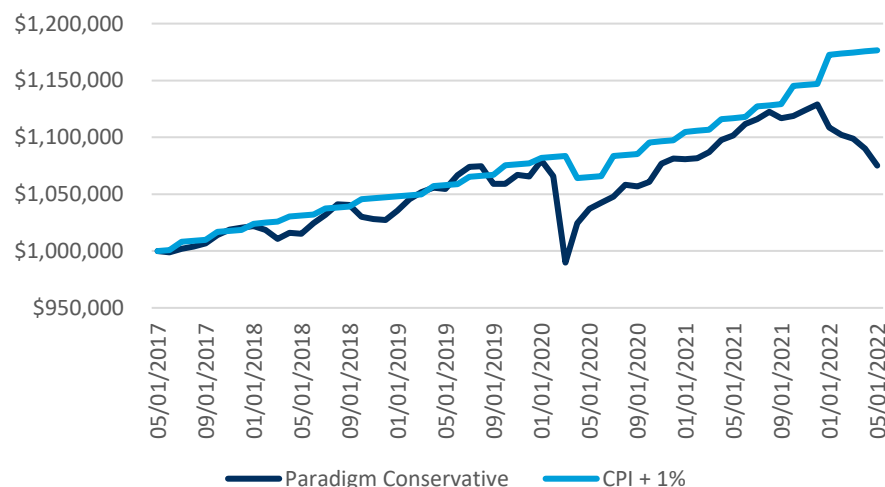


Before Tax NET client representative returns (after 1.2% management fee and GST)

## Asset Contribution



## Five Year growth of \$1m





## Portfolio Features

### Portfolio Objective:

The expected return for a Moderately Conservative portfolio is CPI +3% p.a. over a rolling 3-year period. In setting the above performance objective, there is a likelihood of the portfolio having a negative return in 1 year in 10.

### Top 5 holdings: Wgt (%)

#### Diversified Fixed Interest: 40.0

Franklin Aus Abs. Bond	8.0
Vanguard Aus. Govt. Bond	3.9
NABPE Hybrid	3.5
MQGPE Hybrid	2.1
AMP FRN Bond 2028	1.9

#### International: 19.0

Alliance Bernstein Global	7.4
T.Rowe Global (Hedged)	4.2
WCM Global Growth	3.1
Artisan Global Discovery	2.0
Baillie Gifford Glb Growth	1.3

#### Australian Share: 17.0

Commonwealth Bank	1.3
Macquarie Group	1.0
Incitec Pivot	1.0
Telstra	1.0
QBE Group	1.0

#### Property: 9.0

Goodman Group	2.4
Dexus	0.9
Stockland	0.8
GPT Group	0.7
Ingenia Communities	0.5

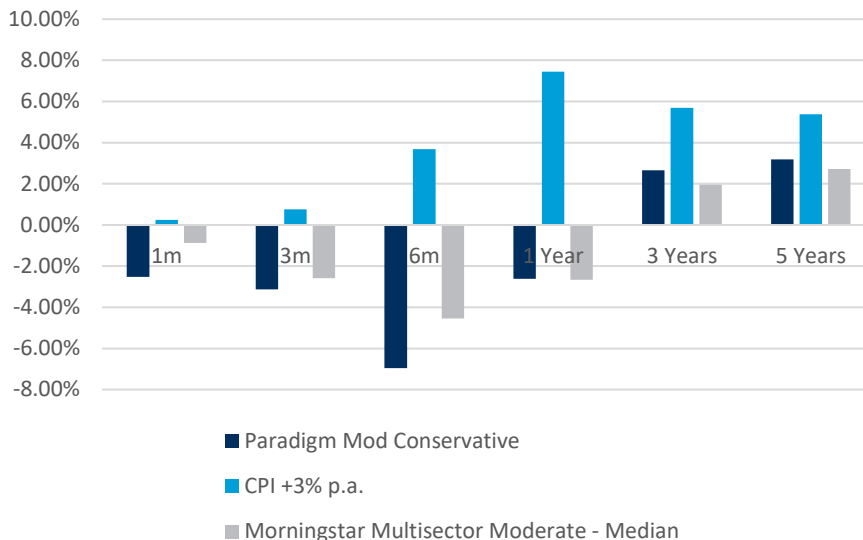
#### Alternative Assets: 5.0

Ruffer Total Return Int.	1.5
UBS Clarion Infrastructure	1.4
BetaShares Gold - Hedged	0.8
Acorn Capital	0.6

#### Strategic Weight:

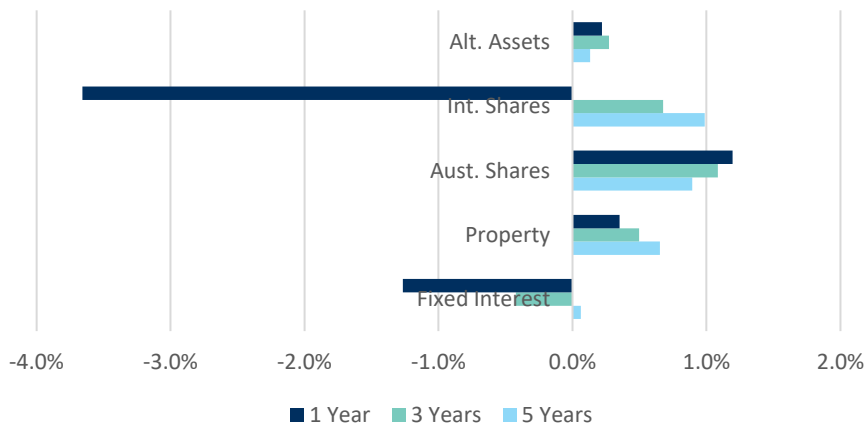
Growth	50
Defensive	50

## Portfolio Performance

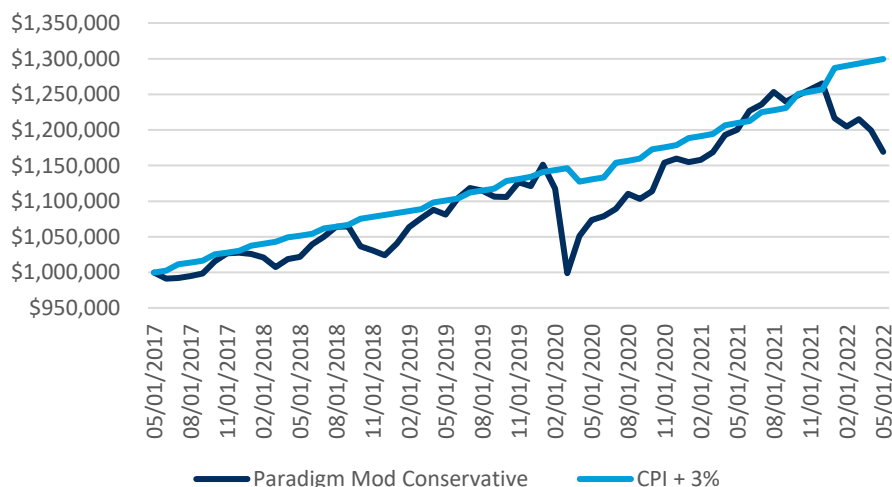


Before Tax NET client representative returns (after 1.2% management fee and GST)

## Asset Contribution



## Five Year growth of \$1m





## Portfolio Features

### Portfolio Objective:

The expected return for a Balanced portfolio over a rolling 5-year period is CPI +4% p.a. In setting the above performance objective, there is a likelihood of the portfolio having a negative return in 1 year in 8.

### Top 5 holdings: Wgt (%)

International:	Wgt (%)
Alliance Bernstein Global	10.1
T.Rowe Global (Hedged)	5.8
WCM Global Growth	4.3
Artisan Global Discovery	2.7
Baillie Gifford Glb Growth	1.8

### Australian Share: 26.0

Commonwealth Bank	2.0
Macquarie Group	1.6
Incitec Pivot	1.5
Telstra	1.5
QBE Group	1.5

### Diversified Fixed Interest: 22.0

Franklin Aus Abs. Bond	4.4
Vanguard Aus. Govt. Bond	2.1
NABPE Hybrid	1.9
MQGPE Hybrid	1.2
AMP FRN Bond 2028	1.0

### Property: 12.0

Goodman Group	3.2
Dexus	1.2
Stockland	1.1
GPT Group	1.0
Ingenia Communities	0.7

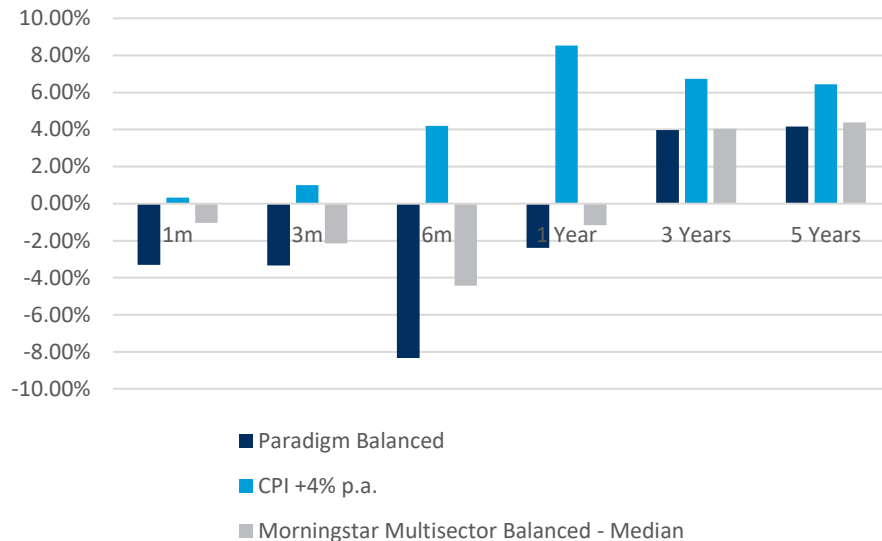
### Alternative Assets: 8.0

Ruffer Total Return Int.	2.4
UBS Clarion Infrastructure	2.3
BetaShares Gold - Hedged	1.2
Acorn Capital	0.9

### Strategic Weight:

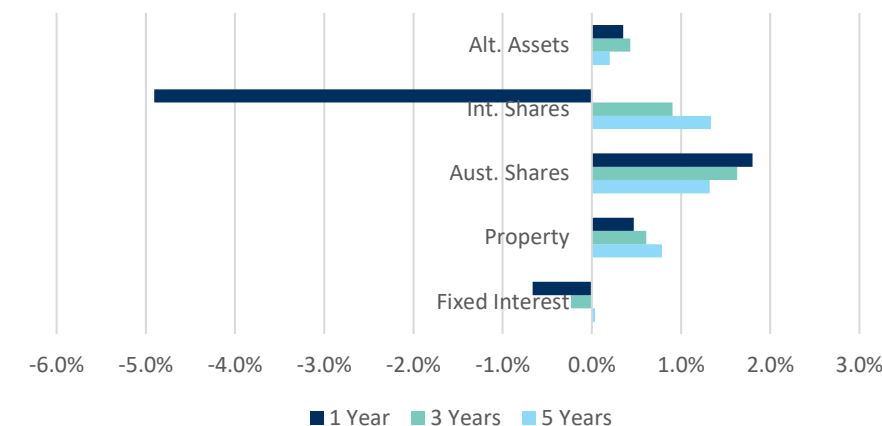
Growth	70
Defensive	30

## Portfolio Performance

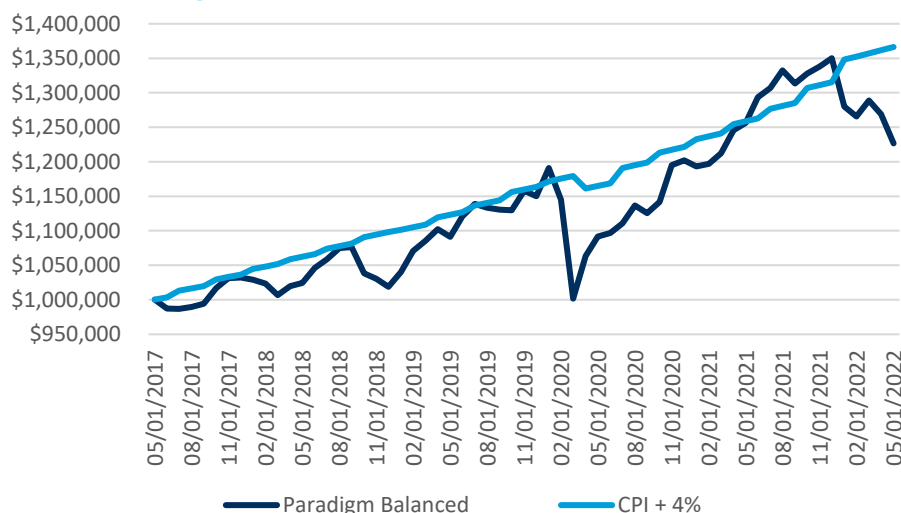


Before Tax NET client representative returns (after 1.2% management fee and GST)

## Asset Contribution



## Five Year growth of \$1m





## Portfolio Features

### Portfolio Objective:

The expected return for a Growth portfolio over a rolling 7-year period is CPI +4.5% p.a. In setting the above performance objective, there is a likelihood of the portfolio having a negative return in 1 year in 7.

### Top 5 holdings: Wgt (%)

International:	Wgt (%)
Alliance Bernstein Global	14.0
T.Rowe Global (Hedged)	8.0
WCM Global Growth	6.0
Artisan Global Discovery	3.8
Baillie Gifford Glb Growth	2.5

### Australian Share: 29.0

Commonwealth Bank	2.2
Macquarie Group	1.7
Incitec Pivot	1.7
Telstra	1.7
QBE Group	1.7

### Property: 13.0

Goodman Group	3.4
Dexus	1.3
Stockland	1.2
GPT Group	1.1
Ingenia Communities	0.8

### Diversified Fixed Interest: 12.0

Franklin Aus Abs. Bond	2.4
Vanguard Aus. Govt. Bond	1.2
NABPE Hybrid	1.1
MQGPE Hybrid	0.6
AMP FRN Bond 2028	0.6

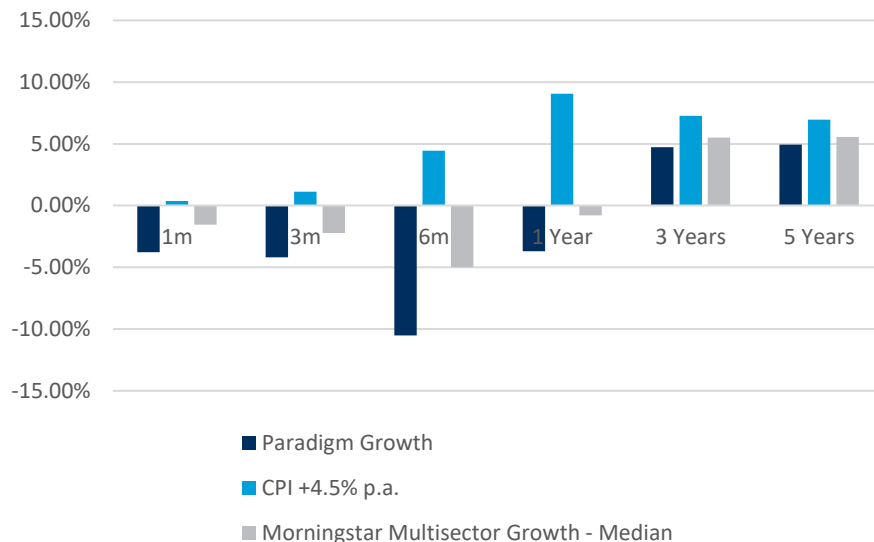
### Alternative Assets: 8.0

Ruffer Total Return Int.	2.4
UBS Clarion Infrastructure	2.3
BetaShares Gold - Hedged	1.2
Acorn Capital	0.9

### Strategic Weight:

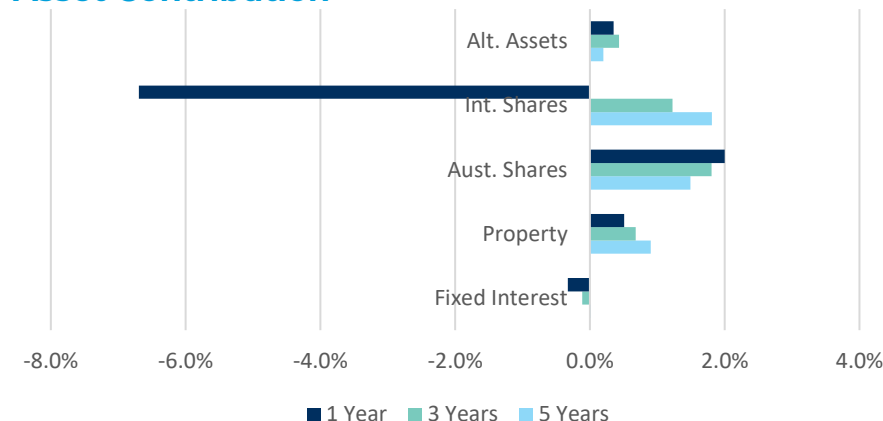
Growth	85
Defensive	15

## Portfolio Performance

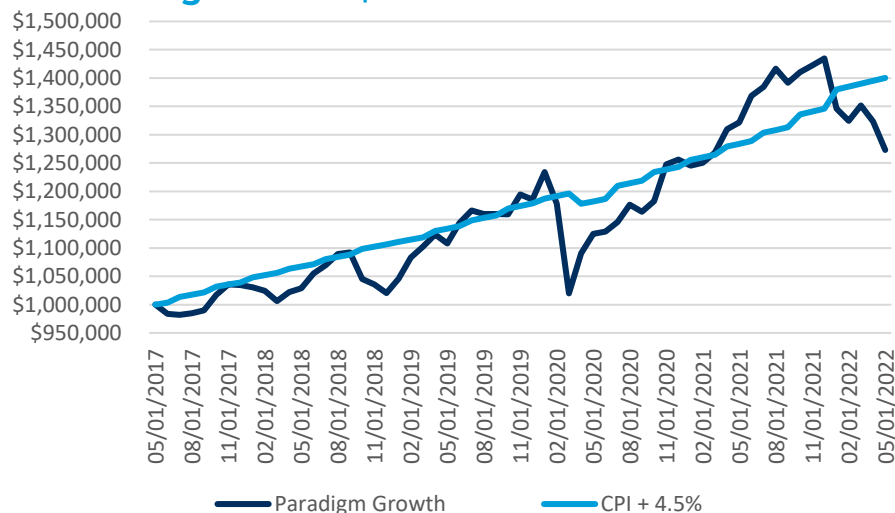


Before Tax NET client representative returns (after 1.2% management fee and GST)

## Asset Contribution



## Five Year growth of \$1m



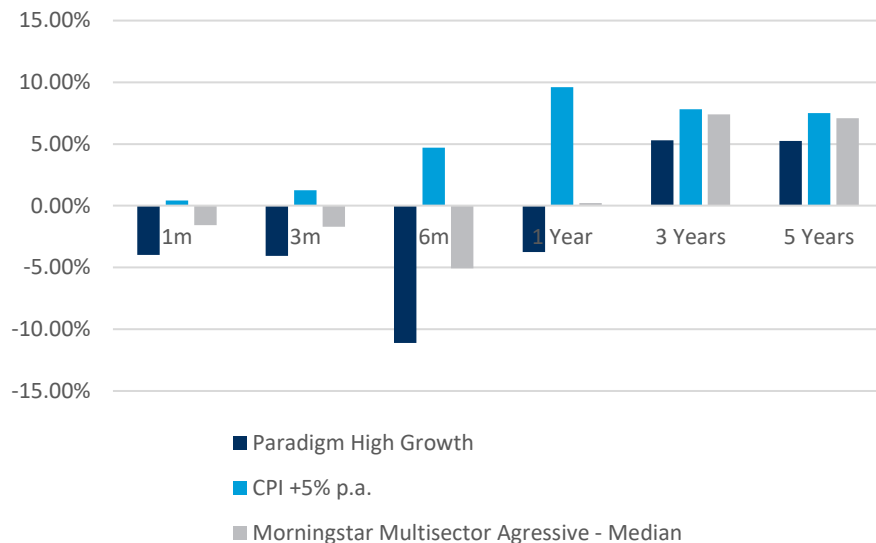


### Portfolio Features

**Portfolio Objective:**  
The expected return for a High Growth portfolio over a rolling 10-year period is CPI +5% p.a. In setting the above performance objective, there is a likelihood of the portfolio having a negative return in 1 year in 5.

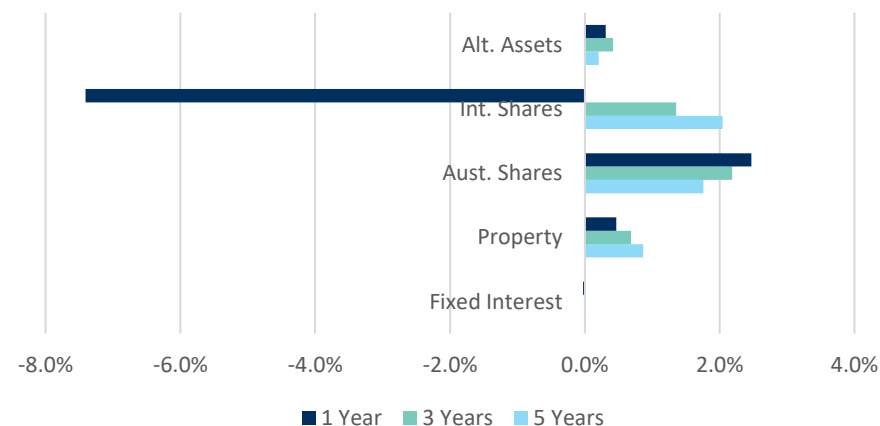
<b>Top 5 holdings:</b>	<b>Wgt (%)</b>
<b>International:</b>	<b>40.0</b>
Alliance Bernstein Global	15.6
T.Rowe Global (Hedged)	8.9
WCM Global Growth	6.6
Artisan Global Discovery	4.2
Baillie Gifford Glb Growth	2.8
<b>Australian Share:</b>	<b>36.0</b>
Commonwealth Bank	2.8
Macquarie Group	2.2
Incitec Pivot	2.1
Telstra	2.1
QBE Group	2.1
<b>Property:</b>	<b>12.0</b>
Goodman Group	3.2
Dexus	1.2
Stockland	1.1
GPT Group	1.0
Ingenia Communities	0.7
<b>Alternative Assets:</b>	<b>7.0</b>
Ruffer Total Return Int.	2.1
UBS Clarion Infrastructure	2.0
BetaShares Gold - Hedged	1.1
Acorn Capital	0.8
<b>Diversified Fixed Interest:</b>	<b>3.0</b>
Franklin Aus Abs. Bond	0.6
Vanguard Aus. Govt. Bond	0.3
NABPE Hybrid	0.3
MQGPE Hybrid	0.2
AMP FRN Bond 2028	0.1
<b>Strategic Weight:</b>	
Growth	98
Defensive	2

### Portfolio Performance



Before Tax NET client representative returns (after 1.2% management fee and GST)

### Asset Contribution



### Five Year growth of \$1m

